

Pelion Plans

An overview of Pelion Plans, pooling options, add-ons, and getting started

PELION PLANS

Tailored Plans, Total Control

Pelion Plans combine connectivity, platform and support services into a single, flexible package, giving you the freedom to scale your IoT solution efficiently.



Simplicity & predictability:

Instead of piecing together separate connectivity, SIM, platform, and support contracts, Pelion's bundled plans offer a single reference point for budgeting and management. You can Build Your Own Bundle, based on needs.



Flexibility & scalability:

Bundles can scale (number of devices, data volume), adapt (pooled usage), and evolve (moving up tiers) as your IoT deployment expands.



Optimized cost efficiency:

By combining services you benefit from economies of scale (e.g., pooled data usage), fewer administration overheads, and better unit cost per device.



Better governance & control:

A bundled service with one provider ensures consistent terms, unified reporting, consolidated billing and integrated support & operations.



Futureproofing:

A well-structured bundle enables you to adopt new modules or add-ons (e.g., advanced monitoring, global roaming) without re-architecting your entire IoT stack.



What's Included?

Pelion Essentials

This entry-tier plan is ideal for smaller IoT deployments or pilots where cost control and simplicity are paramount.

KEY FEATURES:

- ✓ Basic connectivity across global / regional networks
- ✓ Standard SIM management via portal
- ✓ Basic data-pooling capability
- ✓ Online self-service dashboard
- ✓ Standard support (business hours)
- ✓ Basic reporting & analytics

Pelion Professional

Designed for growing IoT programs: deployments with higher device counts, more stringent availability, or multi-regional connectivity.

KEY FEATURES (in addition to Essentials):

- ✓ Multi-network/fallback connectivity (resiliency)
- ✓ Enhanced pooling & data sharing per account
- ✓ API access for integrations
- ✓ Advanced monitoring/alerts
- ✓ Premium support (extended hours)
- ✓ More detailed analytics and reporting

Pelion Enterprise

For large-scale, global IoT operations requiring full flexibility, customization, and mission-critical support.

KEY FEATURES (in addition to Professional):

- ✓ Fully global coverage including many-to-many roaming networks
- ✓ Custom connectivity profiles per device class
- ✓ Unlimited or high-threshold pooled data usage
- ✓ Dedicated account/technical manager
- ✓ SLA commitments (uptime, response times)
- ✓ Enterprise-grade analytics, custom dashboards & integration services

Feature Table Summary

Feature	Essentials	Professional	Enterprise
Global/Regional Connectivity	Basic	Enhanced	Full global + fallback
SIM & Device Management Portal	Portal access	Portal + API	Portal + API + customization
Data Pooling (shared across devices)	Standard pool	Larger pool with flexibility	High/Unlimited pool
Monitoring & Alerts	Basic	Advanced	Enterprise-grade, custom alerts
Reporting / Analytics	Standard reports	Detailed dashboards	Custom dashboards & integrations
Support Level	Business hours	Extended hours	24/7 + dedicated manager + SLA
SLA / Mission-critical features	–	–	Included

MODEL

Pricing Model, Pooling & Flexibility

Pricing model

Our pricing model is built on transparency, flexibility and scalability.

Simply select the plan tier that best suits your deployment then pay based on usage and device count, with optional pooling across devices.



Subscription tier
(Essentials/Professional/Enterprise):
Monthly (or annual) base fee.



Device count:
Fee per SIM/device depends on plan tier and geography.



Data usage / pool:
Devices draw from a shared pool of data under that plan; unused data may roll-into next period (depending on terms) or be redistributed.



Pooling
The pooling feature means you don't need to allocate individual device data budgets; rather you share a collective allowance across all connected devices under one account. This improves usage efficiency and cost predictability.



Flexibility:
You may scale up or down device numbers and data usage; move between plan tiers as your needs grow; add or remove modules. Bundle, based on needs.

Example

- Choose "Professional" plan for 10,000 devices
- Pool: 500 GB/month data shared among those devices
- Additional data above pool is charged at a predefined rate
- If you grow to 20,000 devices, you can scale the pool/plan accordingly
- Need higher SLA? Upgrade to Enterprise for dedicated support and global fallback networks



"We have so much flexibility with Pelion. We know exactly what's available to us, we can chop and change as and when bundles are required, depending on our data usage."

Abdul Qayoom, IT Service Manager, Avanti West Coast



Add-Ons & Optional Modules

On top of the core bundles, you can turn on extra modules and add-ons to boost your setup:

1

Extended roaming / extra networks

Add access to additional carriers or fallback networks for improved coverage/resilience (especially relevant in global operations)

2

Advanced security module

E.g. VPN, Dual IPsec, secure device access

3

Custom analytics & AI insights

Advanced dashboards, predictive analytics or custom data-feeds

4

On-boarding & deployment services

Advanced dashboards, predictive analytics or custom data-feeds

5

24/7 premium support / dedicated account manager

For high-availability or mission-critical systems

6

Migration services

E.g. from legacy 2G/3G networks

These modules let you customize your bundle to fit your IoT solution, instead of being stuck with a one-size-fits-all approach.

Next Steps

01

Evaluate your current and projected device count, data usage, geography/regions, service level requirements and growth trajectory.

02

Choose the plan tier that aligns with your immediate needs; leave room to scale or upgrade.

03

Consider which add-ons/modules you need now vs later (e.g. security, extra networks).

04

Contact the Pelion sales/consulting team for a customized quote.

05

Monitor usage through the portal, ensure you're getting effective pooling and utilization; review periodically to optimize.

Not sure what's right for you?

Give Pelion a spin with our free trial offer. You'll get:

- 30 days to test your Pelion SIMs
- Access to 600+ local & global networks
- Up to 5 Pelion eUICC-enabled IoT SIMs or eSIMs
- 50MB monthly SIM data allowance
- Access to Pelion Portal to monitor and manage your SIM activity

Appendix:

Full feature list and description:

Feature	Description	Plan(s)
Access 600+ Global & Local Networks	Connect your IoT devices to hundreds of mobile networks worldwide for reliable global coverage.	Essentials, Pro, Enterprise
9.995% reliability	Enjoy near-perfect uptime so your devices stay connected almost all the time.	Essentials, Pro, Enterprise
EUICC-enabled IoT SIMs	Use flexible SIM cards that let you switch networks remotely without changing the physical SIM.	Essentials, Pro, Enterprise
Pooled Data & SIM Grouping	Share data across multiple SIMs to make the most of your data allowance.	Essentials, Pro, Enterprise
Supports 4G/ 5G/ LPWAN/ NB-IoT	Works with all major wireless technologies to suit any IoT use case.	Essentials, Pro, Enterprise
Pelion Portal	Manage your devices, SIMs, and data usage easily through a single online dashboard.	Essentials, Pro, Enterprise
Inclusive Essential Tier Support	Get access to basic technical support whenever you need help.	Essentials, Pro, Enterprise
Low Touch Onboarding	Quickly and easily set up new devices with minimal manual steps.	Essentials, Pro, Enterprise
Customer Support Portal	Access help articles, resources, and support tickets all in one place.	Essentials, Pro, Enterprise
API access	Integrate Pelion's features directly into your own systems and apps through easy-to-use APIs.	Essentials, Pro, Enterprise
Global IoT Roaming Support	Keep devices connected even when they move across countries and regions.	Essentials, Pro, Enterprise
Included Dual IPSec / VPN	Secure your data connections with built-in encrypted network options.	Pro, Enterprise
Pelion Pro Tier Support	Receive faster response times and more in-depth technical assistance.	Pro, Enterprise
Advanced Monitoring & Reports	Track performance, usage, and device activity with detailed analytics.	Pro, Enterprise
Customer Success Team	Work with experts who help you get the most out of your IoT deployment.	Pro, Enterprise
Deployment & Migration	Get help setting up or moving your IoT devices and systems to Pelion.	Pro, Enterprise
Advanced monitoring and alerts	Get real-time notifications if devices or networks experience issues.	Enterprise
Includes Enterprise Tier Support	Access top-level support with dedicated technical experts and priority service.	Enterprise
Quarterly Service Reviews	Regular check-ins to review performance and plan for improvements.	Enterprise
High Touch Onboarding	Receive hands-on guidance and support during setup for a smooth start.	Enterprise
Dedicated Account Manager	Have a single point of contact who understands your business and needs.	Enterprise
Dedicated Escalation Contact	Get a direct contact for urgent or complex issues to ensure quick resolution.	Enterprise

