

# Pelion Plans

An overview of Pelion Plans, pooling options, add-ons, and getting started

PELION PLANS

# Tailored Plans, Total Control

Pelion Plans combine connectivity, platform and support services into a single, flexible package, giving you the freedom to scale your IoT solution efficiently.



## Simplicity & predictability:

Instead of piecing together separate connectivity, SIM, platform, and support contracts, Pelion's bundled plans offer a single reference point for budgeting and management. You can Build Your Own Bundle, based on needs.



## Flexibility & scalability:

Bundles can scale (number of devices, data volume), adapt (pooled usage), and evolve (moving up tiers) as your IoT deployment expands.



## Optimized cost efficiency:

By combining services you benefit from economies of scale (e.g., pooled data usage), fewer administration overheads, and better unit cost per device.



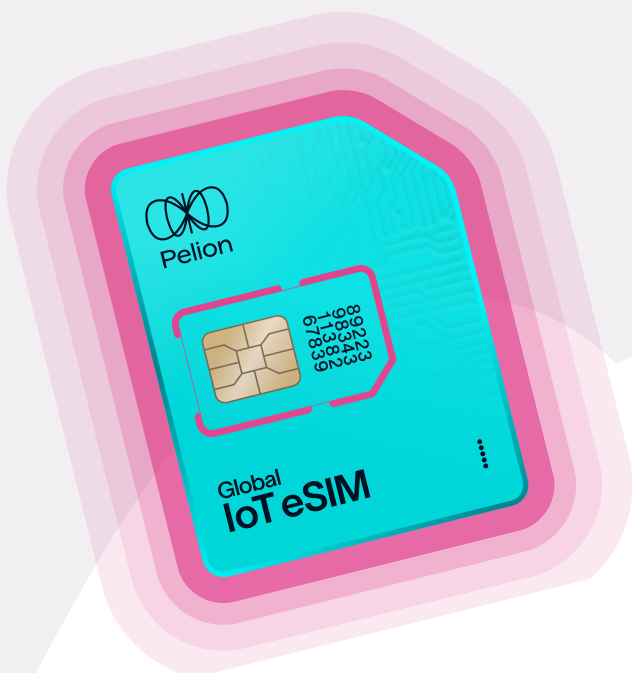
## Better governance & control:

A bundled service with one provider ensures consistent terms, unified reporting, consolidated billing and integrated support & operations.



## Futureproofing:

A well-structured bundle enables you to adopt new modules or add-ons (e.g., advanced monitoring, global roaming) without re-architecting your entire IoT stack.



# What's Included?

## Pelion Essentials

Best for reliable connectivity across all UK networks.

### KEY FEATURES:

- ✓ Connect to any UK network
- ✓ 99.995% reliability
- ✓ eUICC enabled IoT SIMs
- ✓ 5G / 4G / LTE Cat-1 BIS / Cat-M / NB-IoT
- ✓ Pelion Portal
- ✓ Essential support
- ✓ Low-touch onboarding
- ✓ Customer support portal
- ✓ API access
- ✓ Global roaming across 150+ countries
- ✓ Customer success team

## Pelion Professional

Best for IoT deployments that need security and enhanced support.

### EVERYTHING IN ESSENTIALS PLUS:

- ✓ Dual IPSec VPN
- ✓ Professional support
- ✓ eUICC migration guidance
- ✓ Trace requests
- ✓ Enhanced incident response times

## Pelion Enterprise

Best for scaling Enterprises that want dedicated technical experts and strategic support.

### EVERYTHING IN PROFESSIONAL PLUS:

- ✓ Enterprise support
- ✓ Advanced monitoring and reports
- ✓ Quarterly service reviews
- ✓ White glove support
- ✓ Dedicated account manager
- ✓ Dedicated escalation contact
- ✓ Ad hoc custom reporting



MODEL

# Pricing Model, Pooling & Flexibility

## Pricing model

Our pricing model is built on transparency, flexibility and scalability.

Simply select the plan tier that best suits your deployment then pay based on usage and device count, with optional pooling across devices.



**Subscription tier**  
(Essentials/Professional/Enterprise):  
Monthly (or annual) base fee.



**Device count:**  
Fee per SIM/device depends on plan tier and geography.



**Data usage / pool:**  
Devices draw from a shared pool of data under that plan; unused data may roll-into next period (depending on terms) or be redistributed.



**Pooling**  
The pooling feature means you don't need to allocate individual device data budgets; rather you share a collective allowance across all connected devices under one account. This improves usage efficiency and cost predictability.



**Flexibility:**  
You may scale up or down device numbers and data usage; move between plan tiers as your needs grow; add or remove modules. Bundle, based on needs.

## Example

- Choose "Professional" plan for 10,000 devices
- Pool: 500 GB/month data shared among those devices
- Additional data above pool is charged at a predefined rate
- If you grow to 20,000 devices, you can scale the pool/plan accordingly
- Need higher SLA? Upgrade to Enterprise for dedicated support and global fallback networks



*"We have so much flexibility with Pelion. We know exactly what's available to us, we can chop and change as and when bundles are required, depending on our data usage."*

**Abdul Qayoom**, IT Service Manager, Avanti West Coast



# Add-Ons & Optional Modules

On top of the core bundles, you can turn on extra modules and add-ons to boost your setup:

1

## Extended roaming / extra networks

Add access to additional carriers or fallback networks for improved coverage/resilience (especially relevant in global operations)

2

## Advanced security module

E.g. VPN, Dual IPsec, secure device access

3

## Custom analytics & AI insights

Advanced dashboards, predictive analytics or custom data-feeds

4

## On-boarding & deployment services

Advanced dashboards, predictive analytics or custom data-feeds

5

## 24/7 premium support / dedicated account manager

For high-availability or mission-critical systems

6

## Migration services

Migration support that makes it easy to switch to Pelion and stay ahead with the latest network technologies and SIM standards

These modules let you customize your bundle to fit your IoT solution, instead of being stuck with a one-size-fits-all approach.

## Next Steps

01

Evaluate your current and projected device count, data usage, geography/regions, service level requirements and growth trajectory.

02

Choose the plan tier that aligns with your immediate needs; leave room to scale or upgrade.

03

Consider which add-ons/modules you need now vs later (e.g. security, extra networks).

04

Contact the Pelion sales/consulting team for a customized quote.

05

Monitor usage through the portal, ensure you're getting effective pooling and utilization; review periodically to optimize.

### Not sure what's right for you?

Give Pelion a spin with our free trial offer. You'll get:

- 30 days to test your Pelion SIMs
- Access to 600+ local & global networks
- Up to 5 Pelion eUICC-enabled IoT SIMs
- 50MB monthly SIM data allowance
- Access to Pelion Portal to monitor and manage your SIM activity

# Appendix:

Full feature list and description:

Feature	Description	Plan(s)
Access 600+ Global & Local Networks	Connect your IoT devices to hundreds of mobile networks worldwide for reliable global coverage.	Essentials, Pro, Enterprise
99.995% reliability	Enjoy near-perfect uptime so your devices stay connected almost all the time.	Essentials, Pro, Enterprise
eUICC-enabled IoT SIMs	Use flexible SIM cards that let you switch networks remotely without changing the physical SIM.	Essentials, Pro, Enterprise
Pooled Data & SIM Grouping	Share data across multiple SIMs to make the most of your data allowance.	Essentials, Pro, Enterprise
Supports 4G/ 5G/ LPWAN/ NB-IoT	Works with all major wireless technologies to suit any IoT use case.	Essentials, Pro, Enterprise
Pelion Portal	Manage your devices, SIMs, and data usage easily through a single online dashboard.	Essentials, Pro, Enterprise
Inclusive Essential Tier Support	Get access to basic technical support whenever you need help.	Essentials, Pro, Enterprise
Low Touch Onboarding	Quickly and easily set up new devices with minimal manual steps.	Essentials, Pro, Enterprise
Customer Support Portal	Access help articles, resources, and support tickets all in one place.	Essentials, Pro, Enterprise
API access	Integrate Pelion's features directly into your own systems and apps through easy-to-use APIs.	Essentials, Pro, Enterprise
Global IoT Roaming Support	Keep devices connected even when they move across countries and regions.	Essentials, Pro, Enterprise
Included Dual IPSec / VPN	Secure your data connections with built-in encrypted network options.	Pro, Enterprise
Pelion Pro Tier Support	Receive faster response times and more in-depth technical assistance.	Pro, Enterprise
Advanced Monitoring & Reports	Track performance, usage, and device activity with detailed analytics.	Pro, Enterprise
Customer Success Team	Work with experts who help you get the most out of your IoT deployment.	Pro, Enterprise
Deployment & Migration	Get help setting up or moving your IoT devices and systems to Pelion.	Pro, Enterprise
Advanced monitoring and alerts	Get real-time notifications if devices or networks experience issues.	Enterprise
Includes Enterprise Tier Support	Access top-level support with dedicated technical experts and priority service.	Enterprise
Quarterly Service Reviews	Regular check-ins to review performance and plan for improvements.	Enterprise
High Touch Onboarding	Receive hands-on guidance and support during setup for a smooth start.	Enterprise
Dedicated Account Manager	Have a single point of contact who understands your business and needs.	Enterprise
Dedicated Escalation Contact	Get a direct contact for urgent or complex issues to ensure quick resolution.	Enterprise

## Glossary:

Term	Description
APN	Access Point Name. A setting on a device that tells it which mobile data network to connect to and how to reach private or secure services.
API	Application Programming Interface. A way for software systems to talk to each other automatically, allowing customers to manage devices, data usage, and settings without logging into a website.
Cat-M / LTE-M	A mobile network technology designed for IoT devices that use small amounts of data and need good battery life, such as trackers or sensors.
eSIM	A digital version of a SIM card that allows mobile plans to be added or changed remotely without physically replacing the SIM.
eUICC	The physical chip inside a device that stores one or more eSIM profiles. Often used interchangeably with "eSIM," but technically refers to the hardware.
IPSec	Internet Protocol Security. A method for securely encrypting data traveling between networks.
NB-IoT	Narrowband IoT. A network technology designed for very low data usage devices like meters and sensors.
SIM	A small piece of hardware in a device that identifies it on a mobile network and enables connectivity.
SLA	Service Level Agreement. A contract that defines service performance expectations such as uptime and support response times.



Pelion

# Global IoT Connectivity Made Effortless



Contact us today or visit our website  
[hello@pelion.com](mailto:hello@pelion.com) | [Pelion.com](https://pelion.com)